

The outstanding paper award winners

The winning papers and their authors are listed below. 20th Conference (2007) - Chair M. Lynne Markus, Bentley College, Mass.

- 'Rethinking EU Trade Procedures: The Beer Living Lab'
- Ziv Baida, Boriana Rukanova, Jianwei Liu & Yao-Hua Tan

- Free University Amsterdam, The Netherlands
 - Available in PDF from the first-named author's web-site
 19th Conference (2006) – Chair Pirkko Walden, Abo Akademi University, Finland
 - 'Mobile Service Bundles: The Example of Navigation Services'
 - Timber Haaker (1), Henny de Vos (1) & Harry Bouwman (2)
 - 1 – Telematica Instituut, The Netherlands; 2 – Delft Uni. of Technology, The Netherlands
 - Revised version published in Electronic Markets 17, 1 (January-March 2007) 20 - 28, as Harry Bouwman, Timber Haaker & Henny de Vos
 'Mobile Service Bundles: The Example of Navigation Services'

- Available in PDF from the third-named author's web-site

18th Conference (2005) – Chair Doug Vogel, City University of Hong Kong
 - 'Internet Users' Privacy Concerns and Attitudes towards Government Surveillance: An Exploratory Study of Cross-Cultural Differences between Italy and the United States'
 - Tamara DINEV (1), Massimo BELLOTTO (2), Paul HART (1), Christian COLAUTTI (3), Vincenzo RUSSO (3) & Ilaria SERRA (1)
 - 1 – Florida Atlantic University, U.S.A.; 2 – University of Verona, Italy; 3 – University IULM, Milano, Italy
 - Available in PDF

17th Conference (2004) – Chair Yao-Hua Tan, Free University of Amsterdam
 - 'The Influence of Product Type on Online Trust'
 - Khaled HASSANEIN & Milena HEAD
 - DeGroote School of Business, McMaster University, Canada
 - Revised version published in Int'l J. Electronic Commerce 10, 2 (Winter 2005) as Khaled Hassanein and Milena Head
 'The Impact of Infusing Social Presence in the Web Interface: An Investigation Across Product Type'
 - Also available in PDF from the McMaster eBusiness Research Centre (MeRC)

16th Conference (2003) – Chair Rolf T. Wigand, University of Arkansas at Little Rock
 - 'User Representation in eCommerce and Collaboration Applications'
 - Michael KOCH and Kathrin MÖSLEIN
 - Technische Universitaet Muenchen, Munich, Germany
 - Revised version published in Int'l J. Electronic Commerce 9, 3 (Spring 2005) as Koch M. & Möslein K.M 'Identities Management for E-Commerce and Collaboration Applications'
 - Also Available in PDF from the first-named author's web-site

15th Conference (2002) – Chair Claudia Loebbecke, University of Köln
 - 'Intranet Boundaries: Social Actors and Systems Integration'
 - Roberta LAMB
 - Uni. of Hawaii, U.S.A.
 - Available in PDF
 - Revised version published in Int'l J. Electronic Commerce 7, 4 (Summer 2003) as Lamb R. 'Intranet Boundaries as Guidelines for Systems Integration'

14th Conference (2001) – Chair Bob O'Keefe, Brunel University, London
 - 'ING Group: Coordinating Channels'
 - Tonja van DIEPEN
 - Delft Uni. of Technology, The Netherlands

13th Conference (2000) – Chair Stefan Klein, University of Münster, Germany
 - 'Understanding the Adoption of ECR: A Broader Perspective'
 - Sherah KURNIA & Robert B. JOHNSTON
 - Monash Uni., Melbourne & Uni. of Melbourne, Australia
 - Available in PDF
 - Revised version published in J. Strat. Infor. Syst. 9, 4 (December 2000) 295-319 as Kurnia S. & Johnston R.B. 'The need for a processual view of inter-organizational systems adoption'

- 12th Conference (1999) – Chair Stefan Klein, University of Münster, Germany
- Mobile Agents on Electronic Markets: Opportunities, Risks and Agent Protection
- Torsten MANDRY, Gbnther PERNUL & Alexander W. RÖHM
- Uni. of Essen, Germany
- Available in hard-copy

- Revised version published in Int'l J. Electronic Commerce 5, 2 (Winter 2000-2001), as Mandry T., Pernul G. & Röhm A.W. 'Mobile Agents in Electronic Markets: Opportunities, Risks, Agent Protection'